

Launch Promotion: “Countdown to Zero”

0% Financing Plus 3 Months of Zero Payments

We're celebrating the launch of Lenovo Financial Services (LFS) with a special promotion for Lenovo's new and loyal customers.

Enhance your cash flow and obtain the equipment you need today to help your organization succeed by financing your next Lenovo acquisition using our Countdown to Zero offer: a **0% financing, Fair Market Value lease over 39 months with no payments for the first three months.**

- Transactions may be as small as \$10,000 and as large as \$250,000
- Transactions must be approved by 12/31/2010 and funded by 1/31/2011
- LFS can finance your entire solution, including products from other hardware and software companies
- Up to 40% of the total sale amount financed may be services, peripherals, and software

Promotion is available to U.S. commercial customers only. Subject to LFS credit, product/softcost and documentation policies. Taxes and other charges may apply. LFS reserves the right to terminate this promotion without prior notice.

Lenovo
Financial Services

What is an FMV Lease?

A Fair Market Value (FMV) lease offers lower monthly payments than loans or lease-to-own financing. Think of an FMV lease as a rental. You have the flexibility at the end of the lease term to return the equipment, continue leasing it, or purchase it for the fair market value.

For most organizations, FMV leases provide significant tax and accounting advantages. The equipment may not be considered an asset on your balance sheet. Depending upon your situation, up to 100% of the finance expense may be tax deductible.*

* Consult your tax advisor. Lenovo Financial Services cannot provide tax advice.

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